

MICROSOFT DYNAMICS NAV 2016

COMPARE YOUR VERSION WITH
THE LATEST VERSION OF
DYNAMICS NAV AND
LEARN ABOUT THE
ADVANTAGES OF
UPGRADING



HOW TO BUY MICROSOFT DYNAMICS NAV 2016

> Microsoft Dynamics NAV is available exclusively through Microsoft Dynamics Certified Partners. These Value Added Resellers provide planning, implementation, customization, and support services aimed at optimizing the solution for each customer's specific needs. Regardless of how and where the software is deployed, customers have the choice of purchasing their Microsoft Dynamics NAV licenses up front, or paying a monthly fee to a service provider.

> Take a look at the new and enhanced capabilities and technologies available in Dynamics NAV 2016. With Active Business Solutions you'll learn how an upgrade could benefit your organization.

Perpetual Licensing

Perpetual Licensing for Microsoft Dynamics NAV is designed to help small and midsize businesses get started with an affordable upfront starting price, rapid start tools and built in functionality. With Microsoft Dynamics Perpetual Licensing, customers license the ERP Solution functionality, and access to that functionality is secured by licensing users.

Service Provider's Subscription Licensing

Service provider's Subscription Licensing for Microsoft Dynamics NAV is designed to help keep the upfront cost to a minimum through a "per user per month" licensing fee. This helps small and midsize businesses get started with a low initial cost while leveraging the built-in functionality and rapid start tools. Both licensing models are designed to simplify the purchase process. Customers have the choice of two concurrent-user types, Limited User and Full User, and the option to give those users access to advanced functionality through the "Extended Pack."

STARTER PACK

(REQUIRED)

FINANCIALS & DISTRIBUTIONS

Finance ✓

Distribution ✓

Projects ✓



3 Full User
licenses included

EXTENDED PACK

(OPTIONAL)

ADVANCED FUNCTIONALITY

Manufacturing ✓

Warehousing ✓

Professional Services ✓



LIMITED USER

Full read
Limited Write



FULL USER

Full read
Full Write

THE STARTER PACK

Small and midsize businesses can quickly and affordably get started with Microsoft Dynamics NAV 2016. The Starter Pack offers core Financials, Distribution and Professional Services functionality, plus three Full User licenses for one price. The functionality included in the Starter Pack is designed to help customers:

- Gain control and insight over their finances
- Purchase and sell items and materials
- Pay and manage employees
- Manage the billables generated by consultants
- Customer Relationship Management (CRM) to manage customer and supplier relationships and offer the highest quality of service and support.

For many businesses, this is the only license component required.

Notes:

Additional software licenses may be required, such as Microsoft Windows Server, Microsoft SQL Server, Microsoft Office 365 and Microsoft SharePoint. These licenses are not included with the Starter Pack. Additional software must be licensed according to the applicable license terms.

THE EXTENDED PACK

Businesses that require more advanced functionality can license the optional and additive Extended Pack. The Extended Pack enables customers to integrate core financials and distribution management with broader functionality extensions such as:

- Manufacturing to support and control the manufacturing environment
- Warehousing to manage the warehouse to support operations

The first three Full Users included in the Start Pack get to access to all of the incremental functionality.

Notes:

The Starter Pack is a prerequisite to the Extended Pack

Upon purchasing the Extended Pack the functionality is extended to all current and coming users of the customer.

FEATURE COMPARISON

ICON EXPLANATION

- ✓ **Basic**
Basic functionalities
- ✓+ **Enhanced**
Existing functionalities was enhanced with this release
- T **Starter pack**
The starter pack gives you core Financials and distribution functionality
- T **Extended Pack**
The Extended Pack adds functionality that allows you to integrate core financials and distribution management with industry specific functionality extensions such as Manufacturing, Warehousing, Professional Services and Basic Customer Relationship Management

> **Compare** Microsoft Dynamics NAV 2016 with earlier versions and discover the benefits you can ensure by upgrading your current solution for Microsoft Dynamics NAV 2016.

Below you will find information about the meaning of each icon in the Feature Comparison Sheet.

FINANCIAL MANAGEMENT

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Deferrals								√
Reconciliation of Incoming and Outgoing Bank Transactions							√	√
Support for SEPA Credit Transfer and SEPA Direct Debit						√	√	√
Electronic Payments and Direct Debits						√	√+	√
Cash Management						√	√+	√
Cost Accounting					√	√	√	√
Cash Flow Forecast					√	√	√	√
VAT Rate Change Tool					√	√	√	√
New Dimension Set Entry Table					√	√	√	√
Faster G/L Posting					√	√	√	√
Online Payment Services				√	√	√	√	√
Bank Account Management and Bank Account Reconciliation			√	√	√	√	√+	√
Intercompany Purchase Cost Distribution			√	√	√	√	√	√
Prepayments			√	√	√	√	√	√
Reversal of Journal Postings (Unapply)			√	√	√	√	√	√
Partial Payments		√	√	√	√	√	√	√
Consolidation Enhancements		√	√	√	√	√	√	√
Predefined Key Performance Indicators (KPIs)		√	√	√	√	√	√	√
Inter-company Postings	√	√	√	√	√	√	√	√
Fixed Assets	√	√	√	√	√	√	√	√

SUPPLY CHAIN MANAGEMENT

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Document Management, Document Capture and OCR								√
E-services								√
Item Availability by TimeLine					√	√	√	√
Item Availability by Event					√	√	√	√

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Inventory Movements					√	√	√	√
Additional Default Bins and Dedicated Bins					√	√	√	√
Enhanced Integration to Service Management					√	√	√	√
Assembly Management					√	√	√	√
Supply Planning Setup Enhancements				√	√+	√+	√	√
Automated Data Capture System			√	√	√	√	√	√
Item Budgets		√	√	√	√	√	√	√
Planning Transparency		√	√	√	√	√	√	√
Pick	√	√	√	√	√+	√+	√	√
Standard Cost Worksheet	√	√	√	√	√	√	√	√
Price Management	√	√	√	√	√	√	√	√
Supply Planning	√	√	√	√	√+	√+	√	√
Costing	√	√	√+	√+	√+	√+	√	√
Item Tracking	√	√	√+	√+	√+	√+	√	√

SALES AND MARKETING

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Sales and Purchase Document Approval			√	√	√	√	√	√
Interaction/Document Management	√	√	√+	√+	√	√	√	√
Payment Terms Translation	√	√	√+	√+	√	√	√	√
Document Archiving	√	√	√	√+	√	√	√	√

MANUFACTURING

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Two New Global Setup Fields					√	√	√	√
Enhanced Integration					√	√	√	√
Graphical Production Schedule		√	√	√	√	√	√	√
Manual Planning		√	√	√	√	√	√	√
Production Orders		√+	√+	√+	√	√	√	√

PROJECT MANAGEMENT

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Jobs WIP Calculation Compliance					√	√	√	√
Usage Link					√	√	√	√
Jobs	√	√+	√+	√+	√+	√+	√	√

SERVICE MANAGEMENT

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Enhanced Integration with Manufacturing, Warehouse Management and Assembly Management					√	√	√	√
Planning and Dispatching of Materials Overview					√	√	√	√
Service Order Management	√	√+	√+	√+	√+	√+	√	√
Service Contract Management	√	√+	√+	√+	√	√	√	√

BUSINESS INTELLIGENCE AND REPORTING

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Document Reporting							√	√
Power BI							√	√+
Excel Add-In for Ad-hoc Reporting							√	√
Excel Integration to Query					√	√	√	√
Microsoft SQL Server Reporting Services from within Microsoft Dynamics NAV					√	√	√	√
Jet Reports Express for Microsoft Dynamics NAV				√	√+	√	√+	√
Open XML Integration				√	√+	√	√	√
Predefined Charts and Key Performance Indicators (KPIs)		√	√	√	√+	√	√	√
Open Database Connectivity (ODBC) Driver		√	√	√	√	√	√	√

GENERAL FUNCTIONALITIES

Versions	3.7	4.0	5.0	2009	2013	2013 R2	2015	2016
Workflows								√
Microsoft Dynamics NAV for Tablets							√	√+
Social Listening							√	√
Surface Microsoft Dynamics NAV Information Directly in SharePoint online						√	√	√
Microsoft Dynamics NAV as an Hosted app in Office 365						√	√+	√
Interoperability with Office 365 and Excel						√	√	√
Single Sign On						√	√	√
Microsoft Dynamics NAV Application Profiler						√	√	√+
Improved Extensibility for Microsoft Dynamics NAV Clients						√	√	√
Microsoft Dynamics NAV Provisioning Tools for Windows Azure						√	√	√
Multitenant Deployment						√	√	√
Data Upgrade Automation						√	√	√+
Help Server						√	√	√
Microsoft Office Alignment of Microsoft Dynamics NAV Windows and Web clients					√	√	√	√
Microsoft Dynamics NAV Web Client					√	√+	√	√+
Improved Charting Capabilities					√	√	√	√
Query					√	√	√	√
Server Administration Tool					√	√	√	√
Windows PowerShell™					√	√	√	√
Application Server (NAS) Enhancements					√	√	√	√
NAS Services					√	√	√	√
New User Concept					√	√	√	√+
OneNote Integration					√	√	√	√
Zetadocs Express for Microsoft Dynamics NAV				√	√	√	√	√
Multi-tier Architecture				√	√+	√	√	√

PACKAGING OF FUNCTIONALITY IN DYNAMICS NAV 2016

> Microsoft Dynamics NAV comes with a wide set of functionalities that through Microsoft Dynamics NAV 2016 provide some great opportunities for deployment supporting business processes and enhancing business productivity within the organization.

A Microsoft Dynamics NAV customer can choose whether to deploy the Starter and Extended Pack through the Microsoft Windows client for Microsoft Dynamics NAV, the Web client for Microsoft Dynamics NAV or the Microsoft Dynamics NAV Portal framework for Microsoft SharePoint (also known as the Microsoft Dynamics NAV SharePoint client) all through the same User types.

STARTER PACK FUNCTIONALITY

The Starter Pack is for companies who need core financials and trade functionality: Including; Basic Financials Management; Basic Supply Chain Management and Basic Sales Management; Professional Services with a broad set of Business Insight and reporting functionality as an integral part of the product. Additionally the Starter Pack comes with a wide range of tools to customize the solution, to meet the needs of every customer together with deep integration opportunities to be made through web services.

EXTENDED PACK FUNCTIONALITY

The Extended Pack is for growing, midmarket, or high-functional-needs companies who are looking for an adaptive solution with a broad set of functionality: Including Warehousing and Manufacturing. It comes with additional customization objects for doing more extensive customizations.

FINANCIAL MANAGEMENT

- | | |
|------------------------|------------------------------|
| √ Basic General Ledger | √ Fixed Assets – Allocations |
| √ Allocations | √ Reclassification |
| √ Budgets | √ Bank Management |
| √ Accounts Schedules | √ Check Writing |
| √ Consolidation | √ Bank Reconciliation |
| √ Basic XBRL | √ Payment Handling |
| √ Change Log | √ Basic Dimensions |
| √ Cash Flow Forecast | √ Advanced Dimensions |
| √ Basic Fixed Assets | √ Unlimited Companies |
| √ Insurance | √ Multiple Currencies |
| √ Maintenance | √ Deferrals |

FINANCIAL MANAGEMENT EXTENDED

- √ Responsibility Centers
- √ Inter-company Postings
- √ Cost Accounting

SUPPLY CHAIN MANAGEMENT

- √ Basic Receivables
- √ Sales Invoicing
- √ Sales Order Management
- √ Sales Invoice Discounts
- √ Alternative Ship-To Addresses
- √ Shipping Agents
- √ Sales Return Order Management
- √ Sales Line Discounting
- √ Sales Line Pricing
- √ Sales Tax
- √ Basic Payables
- √ Purchase Invoicing
- √ Purchase Order Management
- √ Purchase Invoice Discounts
- √ Requisition Management
- √ Alternative Order Addresses
- √ Purchase Return Order Management
- √ Purchase Line Discounting
- √ Purchase Line Pricing
- √ Drop Shipments
- √ Salespeople/Purchasers
- √ Basic Inventory
- √ Multiple Locations
- √ Stock-Keeping Units
- √ Alternative Vendors
- √ Assembly Management
- √ Location Transfers
- √ Item Substitutions
- √ Item Cross References
- √ Nonstock Items
- √ Item Tracking
- √ Item Charges
- √ Bin
- √ Pick
- √ Analysis Reports
- √ Item Budgets
- √ Workflows
- √ Document Management, Document Capture and OCR
- √ E-services

SUPPLY CHAIN MANAGEMENT EXT.

- √ Order Promising
- √ Calendars
- √ Campaign Pricing
- √ Cycle Counting
- √ Put Away
- √ Warehouse Receipt
- √ Warehouse Shipment
- √ Standard Cost Worksheet
- √ Warehouse Management Systems
- √ Internal Picks and Put Aways
- √ Automated Data Capture System
- √ Bin Setup

CRM

- √ Contact Management
- √ Task Management
- √ Outlook Client Integration
- √ Contact Classification
- √ Campaign Management
- √ Opportunity Management
- √ Interaction/Document Management
- √ Mail Logging for Microsoft Exchange
- √ Microsoft Dynamics CRM integration

CRM EXT.

- √ Service Order Management
- √ Service Price Management
- √ Service Item Management
- √ Service Contract Management
- √ Planning and Dispatching

CONFIGURATION AND DEVELOPMENT

- √ Report Designer (100 Reports) √ XML Port (100 XML)
- √ Table Designer (10 Tables) √ Page Designer (100 Pages)
- √ Query Designer (100 Query) √ Code units (10)

CONFIGURATION AND DEVELOPMENT EXT.

- √ Table (10 tables) √ XML Port (100 XML)
- √ Pages (100 pages)
- √ Code units (10 units)

PROJECT MANAGEMENT

- √ Basic Resources √ Tasks/Steps
- √ CapacityManagement √ Jobs
- √ Multiple Costs √ Time Sheet
- √ Estimates

MANUFACTURING SOLUTIONS

- √ Production Orders √ Demand Forecasting
- √ Production Bill of Materials √ Basic Capacity Planning
- √ Version Management √ Machine Centers
- √ Agile Manufacturing √ Finite Loading
- √ Basic Supply Planning

HUMAN RESOURCE MANAGEMENT

- √ Basic Human Resources

LANGUAGE

- √ Multiple Document Languages √ Multiple Languages

OTHER

- √ Subsidiary (Each) √ Job Queue
- √ Intrastate √ Reason Codes
- √ Extended Text √ Dynamics NAV Server

FEATURE COMPARISON SHEET

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business solutions

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